

Here is the Script I use to Close the Lease Option Deal

(The Lease Option Investor is **Bolded**)

Can you tell me if it is still available?

Can you tell me a little about the home?

When was the home built?

Has the kitchen and bath(s) been updated since it was built?

Does it have a garage or basement?

Is the yard fenced?

Wow, this home sounds really nice, would you considering selling it?

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Do you know how much you would want for the home?

When could I come and look at the home to see if I would be interested in it?