

Intro and Exit for a Webinar with Wendy Patton

Notes: I am using “today” in all my language so you can run the Webinar anytime. I also do not state anything about the time frame or time of year. This will help if you choose to keep this running on your website or in a drip.

HOST:

Welcome everyone....blah blah blah (whatever you normally say)
Turn off their distractions etc.

I am excited today to have Wendy Patton on the call. We have so much interest in Wendy’s strategies because there are so many people who want to know how to buy real estate without using money or credit and how to find sellers willing to do lease options.

Wendy is going to share with you today a *new twist* to lease options where the seller doesn’t even need to have equity, and **you** as the investor can still make money! Imagine that! I am excited to hear more about this one myself.

Wendy, the Nation’s top expert on Lease Options is going to teach you how to put \$5,000-\$10,000 dollars in your bank account in the next 29 days? We had to get her on our webinar so she could share her profitable techniques on how to do this. Wendy are you there?

WENDYS RESPONSE HERE

I will just say thanks for having me. It has been awhile sine we have done a Webinar together and I am excited to share some new exciting ways to use lease options in today’s market.

HOST: Well Wendy we are glad to have you on today: To get started here, let me share just a bit about Wendy Patton with you:

- She is a former struggling single mother who very quickly went from broke to accumulating millions of dollars of real estate.

- She has over 27 successful years of experience and is a full time real estate investor. She has done rehabs, mutli-family, land development, pre-construction, foreclosures, subject tos, and commercial but she likes to focus primarily on little or no money down deals and has done **hundreds** of Lease Option transactions.

- Wendy is a published author with 4 best-sellers on creative seller financing and lease options.

- She has also appeared on HGTV's *My House is Worth What?*

- She is the Nation's leading expert on creative seller financing strategies and recently is teaching lease options in the United Kingdom and has published a book in the UK called Lease Options Made Simple.

WENDYS RESPONSE HERE

I will just say something like.. The UK investors have really caught on to this strategy – as they have the same situation as we do over here- high foreclosures, difficult requirements for financing and a slower selling real estate market. All of these make it a great time in the UK and the US for the lease option strategy. I have never seen it better in the last 27 years of my investing. Actually last year was my most profitable year ever investing in real estate.

HOST:

Wow – while others are struggling in real estate, Wendy is going to show you how to thrive in our current market like never before.

You will see why Wendy has taught tens of thousands of people how to make millions of dollars investing in real estate.

Wendy is the most sought after lease options educator in the US. Talk about a woman on a mission! Needless to say, you guys are in for a real treat today.

Please welcome my good friend **Wendy Patton**. Wendy do you mind if I just turn it over to you now and I will put myself on mute as I want to take notes also on what you are going to reveal the our listeners tonight?

WENDY:

By the way, I do want to offer something to all of our listeners that are on the call tonight. I have Report on the Top 5 Mistakes Most Lease Option Investors Make. Is that alright if we tell them at the end of the call how to get their copy of it?

HOST:

Yes Wendy that is Great thanks for offering that. Folks we will tell you at the end of the call how to get a copy of that. Ok Wendy it all up to you....

Wendy:

Ok thanks – hold just one second , I will need adjust my phone a bit here to make sure it is ready to go for the entire Webinar.

WEBINAR CLOSE:

HOST: Wow, Wendy that was awesome and what an incredible offer you put together for our listeners; I have at least 5 pages of notes taken.

Ok folks you need to go to [www._____](http://www.leaseoption.com) to sign up or you can call in at [123-456-7890](tel:123-456-7890).

Again go to [www._____](http://www.leaseoption.com) to sign up now for this incredible offer that Wendy has made for us tonight. Guys I agree with Wendy that successful people take action, will you?

Wendy, I wondered if while people are logging in to order your lease option system, would you mind if we took a few questions that came to me during the Webinar?

WENDY:

Sure, I would love to answer any questions that might have come up.

HOST:

Also folks you can get the FREE report that Wendy is offering to all of you still on the call. You can go to: www.leaseoption.com - the same page where you go and order her complete lease option system.

And Folks we are going to stay on for a few minutes and ask Wendy a few more questions if you want to hang around and learn more from her

QUESTIONS: (Give each question a name. EX: Here is a question from Bob.)

How much time do I really need to put into this business to get it going so I can leave my job?

With all 4 of these courses will it be easy to figure out where to start?

You say no cash or credit is needed, are you sure you don't need cash or credit?

Is it really possible to make \$5000 in the next 29 days?

(Do you have others you think would be good? - if so let me know)

Wrap up and say goodnight.....